

# 100 MILLION MASK CHALLENGE



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#100MillionMasks

## HOSPITALS CAN PARTNER WITH MANUFACTURERS

Local manufacturers may be available to help produce personal protective equipment (PPE) to support your health care workforce during the COVID-19 pandemic. Below are five steps for hospitals looking to partner with a local company to manufacture surgical masks and shields.

- 1. Identify a partner that can produce PPE.** Find a manufacturing company with the skills and capacity to produce surgical masks and shields. Many types of factories can be retooled to make these products and other PPE. Consider partnering with companies that produce fibrous materials or plastics, such as clothes, furniture, shoes, cars or diapers.
- 2. Share the design specifications with your partner.** You may be unable to get everything you need from one manufacturer. Some companies can produce the materials while others can cut and sew. Manufacturers can partner with one another to support production.
- 3. Provide guidance on materials for the PPE.** Manufacturers likely do not have medical-grade fabric for creating PPE. Advise your partner on how to access the materials needed to produce surgical masks and shields, and provide any materials you have available. Get creative!
- 4. Ensure the products meet quality, safety and sanitization standards.** Working with medical-grade standards may be new for your partner. Work with the manufacturer or other distributor to ensure that surgical masks and shields are produced in a way that meets quality, safety and sanitization standards before they are sent to your hospital.
- 5. Getting the PPE to your hospital.** Work with your manufacturing partner to determine how to transport the PPE to your hospital.

Please visit these websites to learn more:

[AHA.ORG/100MILLIONMASKS](https://www.aha.org/100millionmasks)

[AHA.ORG/COVID19](https://www.aha.org/covid19)